Plan Administration Guide

Policy number(s)

Client Relationship Manager Name

Contact information



Table of Contents

Contacts for plan sponsors	3
Plan member tools and resources	5
Updating members' information	7
Enrolling a member	8
Banking information/wire transfer	10
Submitting contributions	11
Bonus contributions	14
Contribution requirements	14
Member investments	15
Member withdrawals	15
Leaving the plan	16
Online reports	19
Your fiduciary role	21
Government reporting (RPP only)	22
Tax reporting requirements	23

Welcome to Manulife

This guide can help you manage administrative responsibilities on behalf of the plan sponsor. It also outlines members' plan-related activities and responsibilities.

Contacts for plan sponsors

Your Client Relationship Manager

Your Client Account Representative

Tools for plan administrators

Manage administrative activities online, by phone, or email

Online access

To access the plan sponsor secure site, you must register at **manulife.ca/GRO**. You will need your Customer Number and policy number to complete your one-time registration. You will be asked to register an email address and select a password, and also set-up personal verification questions in the event that you need to reset your password.

Go to manulife.ca/GRO and sign in as a sponsor.

Manage your plan

- e-Enrolments Enroll a member quickly and accurately.
- e-Contributions Submit plan contributions safely and easily.
- e-Payment Save money and time by using Pre-Authorized Debit (PAD) as payment for contributions.
- Online reports Request reports to review and manage the plan at your convenience. Reports can be scheduled in advance for your convenience.
- Online terminations Notify Manulife quickly about members leaving the plan(s).

Monitor your plan

- Online plan governance support Ensure the retirement program meets the requirements for good governance.
- Plan details View information including number of active members and government registration numbers, if applicable.
- Account values Glance at each contribution category.
- Investment details See quickly how assets in the plan are invested.
- Investment performance View the performance of funds in the plan.
- Inquiry access to member accounts View each member account.
- Member download Access member information and plan data in one file – easily adapted to meet your needs.
- Bulletin Board Serves as a source for newsletters plus information about changes to the plan. Revised policy and member booklets are also available here.
- Fiduciary Corner Access up-to-date legislative changes, Annual Information Return guides and other resources. Designed to help you meet legislative requirements for the plan.

We're here to help

Call **1-888-713-7788** to speak with a Client Account Representative Monday to Friday, from 8 a.m. to 6 p.m. ET.

Keeping you informed

Statements providing detailed information about the plan will be provided to you quarterly or, upon request by your plan sponsor, monthly.

The following statements will be available online. We'll notify you by email when they're ready to access in your Statements inbox on the secure sponsor site:

- Financial Report Summary
- Member Account Summary
- Membership Summary

The following reports will be mailed to you:

- Financial Report
- New Member Enrolments
- Retirement Listing
- Charge Invoice
- Payment Summary
- Investment Bulletin
- Request for Information

Mailing addresses

Outside of Quebec	In Quebec
Manulife	Manulife
Attn: GRS Client Services	Group Retirement Solutions
P.O. Box 396	900 de Maisonneuve Blvd. West, Suite 900
Waterloo, ON N2J 4A9	Montréal QC H3A 0A8

Forms online

Find forms for your plan at **manulife.ca/GRO** in the **Find a form** section.

Access to the plan

To add or remove an individual as Plan Administrator or to adjust Company Personnel access to the secure site, download the **Change Form: Plan Access Authorization (Plan Administrator/Company Personnel)** available at **manulife.ca/GRO**. Complete, sign, and send the form to Manulife at the address provided on the form.

Stay connected

You'll receive a regular newsletter by email featuring news and updates about product enhancements, investments, plan governance and legislation.

Your Manulife service team

Client Account Representatives and Client Relationship Managers are dedicated to understanding the plan and ensuring requests and inquiries are handled promptly and accurately. A cross-Canada network of Manulife representatives offices are staffed with professional sales and service representatives who have the knowledge to support your plan's needs.

Responsible for the day-to-day administration of your group savings plan, Client Account Representatives can help you with these activities:

- General inquiries
- Enrolments
- Withdrawals
- Terminations
- Plan changes
- Ordering new supplies such as enrolment kits, and much more

Plan member tools and resources

With a wide range of tools and resources available to plan members, it's easy for them to find information when they need it.

Members can track and manage their savings conveniently online, by phone, or email

Phone support provided through Manulife's Customer Service Centre lets members request investment changes and address updates.

Members can manage and monitor their savings through their online account at **manulife.ca/GRO**. To access their account, members must first register. They require their email addresses and a password of their choice to sign in. To register an email address initially, members need their Customer Number and Social Insurance Number. As well, members will be asked to setup personal verification questions in the event they need to reset the password.

Monitor savings online by viewing these details

- Account balance
- Contribution summary
- Plan-specific interest rates and unit values
- Fund level rates of return and investment management fees
- Personal rates of return
- Transaction summary
- Current investment instructions for new money and maturing guaranteed investments
- Retirement goal tracking towards achieving their retirement income goal
- Duplicate RRSP tax receipts and slips
- Member statements

Manage savings by using tools to complete these activities

- Set a retirement income goal and create a plan to help achieve it
- Perform an inter-fund transfer
- Change investment direction
- Provide new reinvestment instructions for maturing term deposits
- Make lump-sum contributions (RRSP, TFSA and NRSP plans only)
- Make withdrawals (RRSP plans only)
- Update contact information
- Change communication preferences for the delivery of statements
- Change log in id, password and personal verification questions (PVQs)

Members also have access to these ongoing resources:

- Member Enrolment Kit A clear, easy-to-use enrolment kit helps new members enroll in a plan. This kit contains the information and tools new members need to plan for their retirement as well as track and manage their accounts.
- Member statements Plan member statements offer a prominent display of projected retirement income plus personalized messages highlighting any actions required of the member. Statements are delivered electronically through their online account. In addition to their electronic statements, members receive a paper statement at year end summarizing account details and activity for the year. Mid-year and year-end statements are accompanied by personalized newsletters (posted with member statements).
- Steps Retirement Program[®] (Steps) An interactive, online education tool for plan members that takes their individual data – such as age, savings behaviour and investor style – and automatically displays a personal estimate of annual retirement income.

When members access Steps, they can confirm an investor style, and establish a retirement goal. Where the member's estimated annual retirement income and goal do not match, easily-moved slider buttons allow members to review 'what if' scenarios – adjusting contribution levels or the timing of retirement to consider how those changes will affect their estimated income. For a more comprehensive estimate, members have the option of including spousal details and information from other savings accounts.

A continuing estimate of annual retirement income, and how it measures against the member's Steps goal, is shown on the member's statement and their online account.

- Manulife app Manulife Mobile provides your members with instant access to their retirement information. Anywhere, anytime. Members can stay on track about their investments and their savings progress. The app is available from the Apple App Store and Google Play. The app also contains calculators to help members plan and save for retirement.
- Financial Wellness Assessment Plan members can easily measure where they stand with Manulife's assessment tool. By considering more than just retirement savings, this easy-to-use online resource gives members a clear picture of their current financial state and offers a personalized action plan to help them improve their financial health – and overall well-being.

Contacts for members

Members can get information and assistance in any of these ways:

Phone:

1-888-727-7766

Client Account Representatives (general inquiries) Monday to Friday, 8 a.m. to 8 p.m. ET

Financial Education Specialists (for retirement planning or investment assistance) Monday to Friday, 9 a.m. to 5 p.m. ET

Email:

gromail@manulife.ca

Mailing addresses:

Outside of Quebec	In Quebec
Manulife	Manulife
Attn: GRS Client Services	Group Retirement Solutions
P.O. Box 396	900 de Maisonneuve Blvd. West, Suite 900
Waterloo, ON N2J 4A9	Montréal QC H3A 0A8

Updating members' information

When members advise you their personal information is changing, instruct them to update the information directly with Manulife as outlined in the chart below.

Type of change	Action Required
Name change or beneficiary	The member must complete a Change form found at manulife.ca/GRO . The member forwards the completed form to Manulife at the address provided on the form.
change	If the member has an irrevocable beneficiary and wishes to change the beneficiary, the irrevocable beneficiary must sign the form.
Address or	Online
email change	Members may update this information through their online account:
	1. Sign in at manulife.ca/GRO
	2. Select Member Information from the My Profile section in the menu at the top of the screen
	3. Click Change at the bottom of the page
	4. Complete the required change and click Continue
	By Phone
	Member contacts the Customer Service Centre at 1 888 727-7766
	Using paper
	Member completes a Change form available at manulife.ca/GRO . The member forwards completed form to Manulife at the address provided on the form.



Before enrolling a member, ensure the employee is eligible to join the plan.

Enrolling	What to do
Many employees	Contact your Client Relationship Manager or Client Account Representative to book an enrolment meeting for your employees
One employee	Provide the employee with a member kit that includes an enrolment and fund selection guide

Member Enrolment methods

a) Paper

If you've instructed the employee to return the forms to you once the employee has completed the enrolment forms, review the forms to ensure all fields have been completed correctly. Mail the forms to Manulife at the address provided on the form. Otherwise, the employee can mail the forms directly to Manulife.

Spousal RRSPs: Members must complete spousal enrolments by paper.

b) Online enrolment

Using your company's policy number and access code, your employees can access a secure enrolment site to provide personal information, designate a beneficiary and select investments. Your policy number and access code will be included in the enrolment guide. Your employees will become active on Manulife's administrative system immediately after they enroll online. You don't need to do anything.

Note: If you have multiple group savings plans, or plan groups within one plan, a different access code may be set up for each plan or plan group. Provide members with the policy number and access code for all plans or the specific plan group they're eligible to join.



Only your employees can use the member online enrolment site.

If you're ready to submit a contribution for a member who is not yet enrolled in Manulife's administrative system, use the **Enroll a member** feature on the Plan sponsor secure site.

As the plan administrator, you can enroll a member and/ or a spousal member by using the online **Enroll a member** function under **Manage Your Plan** on the site. To complete the enrolment process for the member(s), you will require the following information for the member:

- a) First and last name
- b) Date of birth
- c) Social Insurance Number (SIN)
- d) Home address

If your plan allows spousal RRSP enrolments

To set up a spousal account, the employee must be enrolled as a member and also as a contributor. The spouse must be enrolled as a spousal member. When enrolling a spousal member using the **Enroll a member** function, make sure you indicate this in the **enrolment type** area on the first screen.

Important to note for RRSP and TFSA: Each member must complete a member enrolment – either paper enrolment form or online. The enrolments are required to meet regulatory registration requirements and to establish and administer the plan member's account.

Reviewing online enrolments

This optional feature allows you to review enrolments completed online by the employees.

Employee's enrolments are held in a pending status until you go online to approve or decline the enrolment. You can view some information for each member's online enrolment. If an employee has specified an incorrect plan entry date, employment start date, or member number, you can correct the information online before accepting the enrolment.

If you're interested in using the e-enrolment review feature, contact your Client Relationship Manager or Client Account Representativee.

Plan Administrator signature... it's your choice

If you don't want to sign each member's paper enrolment form before sending it to Manulife, instruct members to submit the form directly to Manulife.

Please note that plan administrator signatures are required on Registered Pension Plans (RPP) and Deferred Profit Sharing Plan (DPSP) enrolment forms.

If you do want to sign each member's paper enrolment form before sending it to Manulife, instruct members to submit the completed form to you, sign the form, and mail it to Manulife.

Banking information/wire transfer

Manulife offers the following payment methods for contributions and invoices:

Pre-Authorized Debit (PAD)

Manulife is committed to providing same-day service if you submit your contribution before 4:00 p.m. ET on a business day using this method. The contribution amounts will appear in members' accounts immediately.

To set up a PAD account, download the Business Pre-Authorized Debit (PAD) Payor Authorization form available at **manulife.ca/GRO**. Complete, sign, and forward the form along with a void cheque to Manulife at the address on the form.

Use this form at any time to make changes to your banking information.

Wire transfer or cheque

The contribution will have a "pending" status on the sponsor site until Manulife receives your payment. The contribution amounts will appear in members' accounts once the payment has been received and processed.

When sending a wire transfer

Please include the plan sponsor name and policy number the wire applies to.

Bank Name	Royal Bank of Canada
Bank Address	Main Branch 200 Bay Street - Main Floor Toronto, ON M5J 2J5
Bank ID	003
Transit	00002
Account	242-873-8
Account Name	Manufacturers Life Insurance Company Ltd.
Swift Code	ROYCCAT2

When paying by cheque:

If your office is in Quebec,	If your office is outside
mail to:	Quebec, mail to:
Manulife Financial	Manulife Financial
Group Retirement Solutions	Attn: GRS Client Services
900 de Maisonneuve Blvd. West, Suite 900	P.O. Box 396
Montréal QC H3A 0A8	Waterloo ON N2J 4A9

Submitting contributions

Step 1: Before you begin

To submit contributions for members of the plan, all members must first be enrolled in the plan. If you have contributions for members who have not yet enrolled, sign in to the sponsor site at **manulife.ca/GRO**. Select **Manage Your Plan** and choose **Enroll a member**. To complete the enrolment process for the member(s), you will require the following information for the member:

- a) First and last name
- b) Date of birth
- c) Social Insurance Number (SIN)
- d) Home address

Step 2: Choose a contribution option

You have two options for submitting your members' contributions to Manulife:

Option 1

Submit a **contribution listing** (if you only have a few employees)

Option 2

Submit a **contribution file** (if you have many employees)

Note: All contributions must be remitted via the sponsor site – contributions will not be accepted via email.

Select the option you prefer and follow the instructions below.



Submit a contribution listing

Step 1

Sign in to the sponsor site. Select **Manage Your Plan** and choose **Submit Contribution listing**. All employees who are active members of the plan are listed.

Step 2

Specify the **contribution period** (i.e. the pay period start and end date that the contributions apply to).

Step 3

Enter the contribution amounts, separating the employee and employer contributions (if applicable), for each employee. Click **Next**.

Step 4

Review your contribution summary to ensure the correct amounts are in the appropriate contribution categories. Select a payment method. Sponsor accounts – Variance and forfeiture amounts (if applicable) may be used to reduce your contribution payment. For your convenience, you can also pay any billed charges owing (if applicable) with your contribution payment. Click **Next**.

Step 5

Verify the amounts entered and make any corrections, then select **Submit**.

Step 6

Make note of the reference number provided in the confirmation message you receive or print the confirmation page and keep it for your records. If you are paying by cheque, please print the confirmation page and send it to Manulife along with the payment.

Note: The next time you submit a contribution, your contribution listing will be pre-filled with the previous contribution period's amount. You'll only need to update amounts that have changed.

Sponsor accounts – Variance and forfeiture amounts (if applicable) may be used to reduce your contribution payment. Ask your Client Account Representative if you have questions about this.

Paying invoiced amounts – For your convenience, you can also pay any billed charges owing (if applicable) with your contribution payment. When paying billed amounts, please include the invoice (if paying by cheque). If paying by wire transfer, email payment details to your Client Account Representative.

Option 2 Submit a contribution file

Step 1

Prepare the contribution file using Manulife's template available at **manulife.ca/GRO** in the **Find a form** section.

Information	
Plan Name	ABC Company of Canada Ltd.
Division Name	
Policy Number	81234001
Total Amount Being Contributed	2629.98
Contribution Period End Date YYYYMMMDD	2016Jun17
Payment by Pre-Authorized Debit	2629.98
Payment by Wire Transfer	
Payment by Cheque	
Payment by Variance Account	
Payment by Forfeiture	

Member Number	Member Last Name	Member First Name	Member Required	Sponsor Required	Member Voluntary	Sponsor Voluntary
31	Doe	John	176.38	176.38	50.00	25.00
49	Wong	Jane	75.80	75.80	25.00	20.00
113	Jones	Mike	263.01	263.01	75.00	50.00
57	Cohen	Mary	103.39	103.39	50.00	25.00
34	MacDonald	Marg	104.40	104.40	50.00	25.00
55	Smith	Fred	150.55	150.55	75.00	50.00
108	Myer	Sam	85.25	85.25	25.00	20.00
99	Singh	Diane	56.21	56.21	20.00	15.00
Total			1014.99	1014.99	370.00	230.00

Without changing the file format or layout, enter the member's name, contribution amounts, and contribution period end date.

Save the completed file to a preferred location as a .txt file. When you save a file as a text document, it assigns a .txt extension. Be sure you save the file to a location that you can easily access next time.

Торіс	Tip			
Names	First and last name should appear in separate columns without commas or spaces before or after the name. Hyphens may be entered only as part of the member's first or last name. For example: Smith-Barney.			
Contribution period ending date	Period ending date for this contribution using YYYYMMMDD format (no spaces). For example: 2016Jun17.			
Characters not accepted in the file	Dollar signs \$ Slash / Number sign # Double quotes " Asterisk * Underscore _ Percentage sign% Blank spaces Ampersand & Brackets () Commas , At @ Single quotes '			
Spousal contributions	If the spousal split service has been activated on your plan, contributions for spousal members must be submitted under the employee contributor member's number and name. Otherwise, the contributions must be submitted under the recipient member's number and name, not the contributing member's number and name.			
Total	Totals are allowed but the word "Total" must be in the Member Number column, as shown on the sample spreadsheet.			
Decimal places	Always enter dollar amounts to two decimal places. For example: 54.45			
-	Always enter dollar amounts to two decimal places. For example: 54.45 Do not include negative contribution amounts and comments in your file. Contact your Client Account Representative for any adjustments to be made to a member's account.			
Decimal places Negative contributions Copy and paste	Do not include negative contribution amounts and comments in your file. Contact your Client Account			

Step 2

Submit your contribution file

- Once your file is ready, sign in to the sponsor site. Select Manage Your Plan and choose Submit Contribution file.
- Specify the **contribution period**.
- Select the **Browse** button and find the contribution file you want to upload to Manulife. Click Continue.

Step 3

Review your contribution summary to ensure the correct amounts are in the appropriate contribution categories.

Step 4

Select a payment method from the dropdown list available.

Sponsor accounts – Variance and forfeiture amounts (if applicable) may be used to reduce your contribution payment. For your convenience, you can also pay any billed charges owing (if applicable) with your contribution payment. Click the **Next** button.

Step 5

Before you submit the contribution for processing, you will see a summary of your contribution details. Verify the information and make any corrections. Click Submit.

Step 6

Make note of the reference number provided in the confirmation message you receive or print the confirmation page and keep it for your records. If you are paying by cheque, please print the confirmation page and send it to Manulife along with the payment.

Bonus contributions

The bonus contribution feature is designed for occasional contributions to be allocated to a member's accounts (such as an annual company bonus).

For members who have set a Steps Retirement Program[®] goal, a bonus contribution does not affect the monthly contribution calculation used in the estimated annual retirement income displayed on the member's statement and online account.

If you are remitting a bonus contribution for members, include the contribution amounts in a separate contribution file or contribution listing. Select the **bonus contribution** indicator on the screen when you specify the **contribution period**.

When **bonus contribution** has been indicated, all contributions in the submission will be processed as "Bonus."

Contribution requirements

The Canada Revenue Agency (CRA) has contribution limits for the following plan types:

- Registered Pension Plan (RPP)
- Deferred Profit Sharing Plan (DPSP)
- Registered Retirement Savings Plan (RRSP), and
- Tax-Free Savings Account (TFSA)

Refer to the **Summary of maximum contributions and benefits** on the CAP governance section of **manulife.ca/legislationcorner**, for the respective annual contribution limits. Keep legislated limits in mind when deducting and submitting contributions for your members.

The maximum amount members can contribute to their Group RRSP depends whether the member:

- reported earnings in the prior tax year
- has a pension adjustment*
- has carry forward RRSP contribution room from prior years, and
- has individual RRSPs to which he or she is also contributing

Applicable pension legislation requires that contributions be remitted to the plan within the timeline outlined in the legislation. Generally, contributions must be remitted within 15 to 30 days of when the deduction is made. To ensure you are remitting on time, please refer to the **Summary of Pension Legislation** on **manulife.ca/legislationcorner**. For all other tax types, contributions must be remitted in a timely manner.

^{*}A Pension Adjustment (PA) is applicable to members who participate in a Registered Pension Plan and/or Deferred Profit Sharing Plan. A PA is generally the total of member and employer contributions to the plan during the calendar year. An individual's PA in one year reduces the amount he or she can contribute to an RRSP in the following year.

Member investments

To manage the investment of their retirement savings, members can request these three transactions:

- 1. Change the investment instructions for future contributions,
- 2. Move savings from one investment fund to another, and
- 3. Add or update the reinvestment instructions of maturing Guaranteed Interest Account (GIA) deposits

How to request an investment change

Online	Though their account, members may select My Investments in the menu at the top of the screen and select an option:
	Transfer Between Investments under Change Investments
	Change My Investment Instructions under My Investment Instructions
	Change Maturing GIA Instructions under Maturing Guaranteed Interest Account Deposits
By Phone	Members can call 1-888-727-7766 and speak with a Client Account Representative Monday to Friday, from 8 a.m. to 8 p.m. ET.
By Paper	Members can request a transaction by completing the form they need available at manulife.ca/GRO and submitting it directly to Manulife for processing.

There is no fee for inter-fund transfers completed online or over the phone.

Members are allowed to complete four free inter-fund transfers per calendar year using paper forms. A fee may apply for subsequent paper requests.

Member withdrawals

Members may be able to make withdrawals from their retirement savings plans. Refer to the plan documents to confirm if withdrawals are permitted while the member is employed. Withdrawal rules or restrictions do not apply in situations involving termination of employment or retirement.

A paper withdrawal form is required for all plan types; however, members can initiate RRSP withdrawals through their online account if permitted by the plan. Withdrawal forms are available online.

If a member has an irrevocable beneficiary, the consent of the irrevocable beneficiary is required before a member can make a withdrawal from the plan or transfer funds to another financial institution. The irrevocable beneficiary can consent to the withdrawal by signing the appropriate section on the withdrawal form.

Transaction fees and taxes

Members withdrawing money from the plan may be charged a withdrawal fee. Refer to the member booklet for details.

When money is paid out in cash to a member or a beneficiary, income tax is typically withheld at the applicable tax withholding rate if the withdrawal is being made from a registered plan.

For withholding tax rates, visit the **CRA website**.

Leaving the plan

Manulife must be advised if members leave the plan for any of these reasons:

- Termination of employment
- Retirement
- Death
- A decision to no longer participate in the plan, if permitted under the rules of the plan

Member Termination

It's important that Manulife receives the member's final contribution in a timely manner so all savings can be processed at the same time. Once all benefits have been withdrawn, the member's status changes to 'terminated.' You will be unable to submit contributions for a 'terminated' member and will need to contact a Client Account Representative for assistance.

In most cases, there are two ways to advise Manulife of a member termination:

Online	 Sign in to the sponsor site. Select Member Terminations from the left menu, then select Submit a member termination. a) Enter the member's name b) Select the plan(s) the member is leaving c) Confirm the member's information and submit request Manulife will initiate the member's termination process immediately. Please note: Termination for a deceased member cannot be performed online. A paper submission, outlined in When A Member Dies, must be completed.
Paper	 To make it easier for you, include the Termination Form in the member's termination package. Ask the member to complete, sign, and return the form to you. These forms are available on manulife.ca/GRO.
	Once you receive the complete form, verify the accuracy of the information.
	 Mail the Termination Form to Manulife at the address noted on the form.

Note: Termination requests will be held as pending until all required information is received.

When advising Manulife of a member termination, please specify if there are any related members in the plan (for example, RRSP spousal members).

What happens upon notification of member termination

These default settlement processes are available to specific plan types. Members who terminate from the plan will follow these processes unless otherwise specified in the plan provisions.

RRSP/ TFSA	Automatically transferred to the Manulife Personal Plan. Plan member will receive a letter confirming the new account set up on his/her behalf.						
RPP	An Options Statement is issued and assets remain in the plan until the member makes an election.						
DPSP	An Options Statement is issued. If the member does not make an election in 90 days and currently holds or previously held an RRSP account with Manulife, then assets are transferred to the Manulife Personal Plan. If not, assets are cashed out.						
NRSP	An Options Statement is issued. If the member does not make an election in 90 days, assets are transferred to the Manulife Personal Plan.						
EPSP	An Options Statement is issued. If the member does not make an election in 90 days, assets are transferred to the Manulife Personal Plan.						

Note: For all plan types, if a member has less than \$1,000 in his/her account upon termination, the savings will automatically be cashed out. The member will receive the proceeds minus any fees and withholding tax, if applicable.

What is the Manulife Personal Plan?

The Manulife Personal Plan is a group plan for former members of employer/association-sponsored group plans. Members can generally transfer assets to the Manulife Personal Plan without disrupting any of their investments and enjoy many of the same advantages available to group plan members.

Transition Solutions

Leaving a group savings plan can be an intimidating process for members, especially if a plan member does not consult with a financial advisor. To help plan members making the transition from a group retirement program, Manulife's Transition Solutions Team is available to assist them in assessing their options. Transition Specialists will make direct calls to members who may benefit from additional support. All plan members will be given the toll-free number to contact Specialists with questions about the options offered for the group plan(s).

Member retirement

The steps to process retiring members are the same as for terminating members. A termination of employment form is required.

Retirement Listing

To alert you (and your Plan Advisor, if applicable), when members are nearing retirement age, a Retirement Listing report is included in your quarterly statement.

The Group Retirement Income Plan

Available exclusively to retiring group savings plan members, Manulife's Group Retirement Income Plan is an easy, convenient option that lets members turn their savings into retirement income.

With a minimum balance of \$5,000, members can move to the Group Retirement Income Plan free of charge. They'll continue to enjoy many of the same services and fund selections they enjoyed in your group savings plan. Members also have the option of transferring additional savings from other plans to consolidate their holdings.

Use the guide below as a quick reference for member income options.

Registered Retirement Income Fund (RRIF)

A RRIF is a registered plan purchased with registered funds from a non-locked-in source. Each year, beginning the year after the RRIF is opened, members must start receiving the minimum amount of income as determined by the CRA. This minimum depends on the value of the RRIF at the start of the year and on the member's age. There is no legislated annual maximum withdrawal amount.

Life Income Fund (LIF)

A LIF is a registered income product purchased with lockedin funds from a registered pension plan, locked-in RRSP, or Locked-In Retirement Account (LIRA). Each year (beginning the year after the LIF is opened) members must begin receiving a minimum amount of income as determined by the CRA. The total of all payments from a LIF must fall between legislated minimum and maximum amounts and is generally based on the member's age and assets at the beginning of the year. In some jurisdictions, members must purchase an annuity with remaining LIF funds at age 80.

Locked-In Retirement Income Fund (LRIF)

An LRIF is a registered plan intended for locked-in money. Each year (beginning the year after an LRIF is opened) members must begin receiving a minimum amount of income as determined by the CRA. Payments made from an LRIF must fall between legislated minimum and maximum withdrawal amounts and are generally based on the member's age and based on the investment income earned in the plan during the prior year.

Prescribed Retirement Income Fund (PRIF)

A PRIF is a registered income product purchased with Saskatchewan and Manitoba locked-in funds from a registered pension plan, locked-in RRSP, and/or LIRA. Each year (beginning the year after a PRIF is opened) a member must begin receiving a minimum amount of income as determined by the CRA. This minimum depends on the value of the RRIF at the start of the year and the member's age. There is no legislated annual maximum withdrawal amount.

Annuity

An annuity is a fixed amount paid for the member's lifetime or a set number of years. If the annuity is purchased with pension assets, applicable pension legislation requires a member to select a Joint Life and Last Survivor (JLLS) annuity, unless the spouse waives such rights. An annuity purchased with RRSP assets must continue until such time the member reaches age 90. When an annuity is used to provide retirement income, a minimum guaranteed number of payments can be selected to provide a death benefit to the beneficiary if the member dies before the end of that guarantee period.

Restricted Life Income Fund (RLIF)

An RLIF is a registered income product purchased with locked-in funds from a federally registered pension plan, locked-in RRSP, and/or LIRA. Members who transfer their assets to an RLIF have a one time opportunity to transfer up to 50% of the balance to a tax-deferred savings/retirement plan (an RRSP/RRIF). Funds remaining in the RLIF will be subject to the same minimum and maximum withdrawal amounts as a LIF.

When a member dies

When a member dies, provide the beneficiary with a **Notice of Death** form to complete. The form is available on **manulife.ca/GRO**.

Once you've received the completed Notice of Death form, sign it and send it to Manulife.

If the beneficiary contacts Manulife directly, Manulife will email or fax the **Notice of Death** form directly to the individual to complete. Manulife will require the plan administrator's signature on the form in order to process the death benefit.

When money is paid out in cash to a beneficiary, income tax is typically withheld at the applicable tax withholding rate.

Depending upon the value of the member's account, these requirements apply to the process of paying a death benefit:

Benefit Values	Options			
For death benefit amounts up to and including \$100,000	 One of the following documents is required and a copy may be submitted (rather than an original): Death Certificate Funeral Director's Statement Attending Physician's Statement Parish Burial Certificate (Quebec only) 			
For death benefits over \$100,000 up to and including \$1,000,000	One of the following is required, and a certified true copy must be submitted: Death Certificate Funeral Director's Statement Attending Physician's Statement Parish Burial Certificate (Quebec only)			
For death benefits greater than \$1,000,000	 Two of the following documents are required, and original documents must be submitted: Death Certificate Attending Physician's Statement Parish Burial Certificate (Quebec only) 			

Manulife will accept a certified true copy of a Funeral Director's Statement. A certified true copy is a photocopy of the original that has been seen and signed by the plan sponsor or a Notary Public.

Once Manulife receives the completed Notice of Death and the required supporting documents, plan assets will be disbursed as requested by the beneficiary.

Online reports

You can access a variety of online reports that offer detailed financial information about the plan.

Access online reports

To access online reports, sign in to the sponsor site at **manulife.ca/GRO**. Select the plan you wish to request the reporting on and choose **Reporting** to access the following options:

- Request a report To request a report, simply choose the appropriate report from the list of available reports. To learn more about a report and to see a sample, select the "INFO" button beside the report.
- Schedule a recurring report To schedule a report to be received on a regular basis, simply choose the appropriate report from the list of available reports.
- View report results You have previously requested a report. To view a report, select it from the list under the Requested Reports tab. These reports will remain in your inbox for one month from the report request date. To remove a report prior to this date, choose "Delete," or choose "Delete all reports" to remove all reports.

Reports Available Online

- Asset Package Report consists of seven reports that provide various breakdowns of the program's assets in all your plans, and shows how your members use the funds available to them.
- Benchmark Report provides an overview of your plan compared to other plans of the same tax type administered by Manulife.
- Contribution Report provides a listing of member contributions within a specified date range. This listing will allow you to validate your online contributions, and will help you reconcile the contributions made within a date range to your Financial Activity report.

- Distribution of Assets Report shows how money contributed to the plan over a specific period is invested. You can also see the amount of money invested in each asset class available in the plan.
- **Financial Activity Report** provides information about your plan's financial activity during a specified period.
- Financial Activity Report by Fund provides information about your plan's financial activity, detailed at a fund level during a specified report period.
- Financial Summary Report shows the activity within each plan for a given period. It features a summary section for all your plans, a detailed section with member-by-member data, and graphs that give you a quick view of contributions by account and withdrawal reasons for each plan.
- Fund Performance Report provides you with the annualized gross rates of return for each individual fund or portfolio over several periods, as well as the Investment Management Fees. It also allows you to compare the performance of each portfolio against any single fund in your lineup.
- Member Demographic (Summary and Detail) Reports provide a breakdown of plan members by demographic metrics such as sex, age bands, asset and contribution levels, and geography. They can help identify any potential risks or opportunities to improve the success of your members' retirement strategy.
- Member Download allows you to download a tabdelimited (CSV) file of member information.
- Member Investment Behaviour Review Report serves as a report card to help ensure that your plan's investment options are being used appropriately by your plan members and are performing as expected. The review gives you a complete perspective on the status of the plan with information on member asset distribution and portfolio details, along with fund and portfolio performance.

- Member Investment Direction Report shows the number of plan members who have not specified an investment direction. When a plan member joins the plan and does not specify an investment direction, contributions are invested in the plan's default fund choice(s). Your plan's default fund choice is listed in this report.
- Member Rate of Return Summary Report provides an understanding of the overall rate of return your plan members are earning. The report looks at personal rate of return for each member and calculates the aggregate for the plan. It does not provide personal rate of return information at the individual member level.
- Members Without Specified Investment Directions
 Report The summary provides an illustration of members who have not provided investment direction for their contributions, and are therefore invested in the plan default investment option. The detailed report highlights each member's Personal Rate of Return (PRR) compared to the policies PRR to encourage members to provide investment direction.
- Membership Activity Report provides an overview of plan members who joined or left the plan during the report period specified.
- Pension Adjustment Reversal Report this report provides a list of members under RPPs and DPSPs whose termination benefits were paid during the period requested and who were not 100% vested (if applicable).

- Plan Default Letter Service if applicable, displays the number of plan default letters mailed to members who do not have investment instructions within the plan during the reporting period. You can see the number of initial notification letters and the number of reminder letters (if applicable).
- Steps Retirement Program® ("Steps") Activity
 Report provides an overview of the usage of the Steps
 Retirement Program goal setting tool among different
 segments of plan members, and their progress towards
 achieving their defined goals. It can help you assess
 members' retirement readiness and encourage them to set
 a retirement income goal, or to take action to help them
 meet their retirement income goal.
- Withdrawal Report shows detailed information on member withdrawals processed during a specified period, and will match the information found on the Financial Summary report.

As new online reports are added, they will automatically be available in the list of reports for you to select.

Manulife's online report options include these features:

- Ability to request an email notification that informs you when your reports are ready.
- Ability to schedule the automatic delivery of online reports monthly, quarterly, semi-annually or annually.

Your fiduciary role

What is a fiduciary relationship?

A fiduciary relationship arises whenever one person trusts or relies on another to act in his or her best interest.

What does fiduciary responsibility mean for plan sponsors?

As a plan sponsor, or plan administrator of a group savings plan you act in a fiduciary capacity for the plan members. Your fiduciary responsibility means you must operate the plan in the best interests of your plan members and follow good governance practices.

How do I fulfill fiduciary responsibilities?

Having a governance strategy is an important step towards meeting fiduciary responsibilities. Your strategy affirms you're operating the plan in the best interests of your members. Your strategy should demonstrate that you

- Exercise care in plan operations,
- Have a code of conduct that includes detailed job descriptions,
- Practice due diligence in all matters,
- Act with prudence, and
- Treat members with loyalty, impartiality, and without realizing personal profit.

How to get started with your governance strategy

Manulife helps you create and maintain good governance practices with these resources:

- Manulife's Legislation Corner With a click of the mouse, you'll be able to access current/real time legislation and governance information, including the widely used Summary of Pension Legislation. Visit manulife.ca/legislationcorner and bookmark this site for future reference.
- Online Governance Support Centre This online centre offers tools and information to help Plan Sponsors meet the requirements for good plan governance. The Centre includes a step-by-step guide through the Capital Accumulation Plan (CAP) Guidelines and provides the ability to produce a report showing the steps you're taking to comply with the Guidelines.
- Investment Watch This formal fund selection and ongoing monitoring process ensures your plan's investments are meeting their investment objectives. Using a team of investment professionals, Manulife does the research and due diligence for clients then communicates findings to you and your plan members.
- Detailed investment information Historical rates of return, benchmark information, a summary of the top ten holdings, and other investment information is available online to keep your members informed. As well, members can make online investment changes to their accounts at any time.

Government reporting (RPP only)

Manulife's Legislation Corner

With a click of the mouse, you'll be able to access current/ real time legislation and governance information, including the widely used Summary of Pension Legislation. Visit **manulife.ca/legislationcorner** and bookmark this site for future reference.

Pension reporting requirements

Depending on the province where your plan is registered, you may be required to submit any combination of the following pension reporting requirements:

- Annual Information Return (AIR) This provides the appropriate governing authority with information regarding the plan for the period of a year. Contact information, financial details, and membership activity must be reflected.
- Financial Statements You may be required to provide the pension authority with a Financial Statement.
 Depending on the value of assets in the plan, such a statement may be required to be audited or certified.
- Summary of Contributions/Revised Summary of Contributions forms – These forms provide a summary of contributions that must be made to the plan. The information helps ensure that plans are meeting their obligations under the respective legislation. The forms also report the expected annual contributions to support effective monitoring. These forms must be submitted to Manulife.

Ontario	Alberta	British Columbia	Nova Scotia
Form 7	Form 21	Schedule of Expected Contributions	Form 3

- Statement of Investment Policies and Procedures (SIP&P) – The SIP&P provides a benchmark and guide for the pension plan's investments.
- Interrogatories Form (Form 60E) This form is used to collect information about the plan's investments and your Statement of Investment Policies and Procedures.

Please refer to the following websites for additional information regarding reporting requirements by jurisdiction.

uv.qc.ca/en/ ov.on.ca		
ov.on.ca		
finance.alberta.ca/business/pensions		
ov.sk.ca/sfsc-pension-plan-administrators		
b.ca/labour/pen/		
novascotia.ca/finance/en/home/pensions/ lt.aspx		
a/industry-pensions.html		
servicenl.gov.nl.ca/pensions/		
fic.gov.bc.ca		
www.osfi-bsif.gc.ca/Eng/pp-rr		

*For federally regulated industries such as: banking, shipping, airlines and telecommunications and any plans established in the Yukon, the Northwest territories and Nunavut.

Report/Jurisdiction	BC	AL	SK	MB	ON	QC	NB	PEI	NS	NL	Federal
Annual Information Return				-		-			-		
Financial Statement			N/A					N/A		N/A	
Summary of Contributions (to be provided to Manulife)	•	•	N/A	N/A	•	N/A	N/A	N/A	•	N/A	N/A
SIP&P		member has t discretion	•	•	•	•	•	N/A	•	•	•
Form 60E	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	

Tax reporting requirements

Filing requirement	Details	Filed with	Manulife support			
All RRSPs						
T4 Supplementary	As part of the ongoing requirement to report employment income on form T4, you must report any 'employer' contribution to the RRSP as a taxable benefit to the member.	Canada Revenue Agency	The Plan Sponsor statement provides you with details about the employer and employee contribution amounts.			
All RPPs						
T4 Supplementary	As part of the ongoing requirement to report employment income on form T4, you must add all the following information:	Canada Revenue Agency	The Plan Sponsor statement provides you with details about the employer and employee contribution amounts.			
	 Employee RPP contributions 		Manulife can assist you in calculating the pension			
	 Pension adjustment (total of employee and employer contributions for the year) 		adjustment. Please contact your Client Account Representative if you require assistance.			
T10 - Pension	You must report a Pension Adjustment Reversal	Canada Revenue Agency	Manulife can assist you in calculating the PAR.			
Adjustment Reversal	(PAR) if a member terminates and is not fully vested. Generally, the PAR represents the amount of unvested employer contribution previously reported in the Pension Adjustment.		A Pension Adjustment Reversal (PAR) report can be requested on the sponsor site, under Reportin			
All DPSPs						
T4 Supplementary	As part of the ongoing requirement to report employment income on form T4, you must report the amount of employer contributions remitted to the DPSP on the employee's behalf as a Pension Adjustment.	Canada Revenue Agency	Manulife can assist you in calculating the Pension Adjustment. Please contact your Client Account Representative if you require assistance.			
T10 - Pension	You must report a Pension Adjustment Reversal	Canada Revenue Agency	Manulife can assist you in calculating the PAR.			
Adjustment Reversal	(PAR) if a member terminates and is not fully vested. Generally, the PAR represents the amount of unvested employer contribution previously reported in the Pension Adjustment.		A Pension Adjustment Reversal (PAR) report can be requested on the sponsor site under Reporting.			
All TFSAs						
T4 Supplementary	As part of the ongoing requirement to report employment income on form T4, you must report any employer contribution to the TFSA as a taxable benefit to the member.	Canada Revenue Agency	The Plan Sponsor statement provides you with details about the employer and employee contribution amounts.			

The Manufacturers Life Insurance Company



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